

Welcome to the webinar

Topic

How innovation drives efficient mobile security



host:
Henk de Haan
CEO Telescopic Mast



speaker:
Frederick Jacobs
CEO & Founder of Secury360



speaker:
Stéphane Verment
co-founder of NXGen

Agenda

10.00 Welcome and introduction

10.15 "How innovation drives efficient mobile security"

11.00 Q&A

Key drivers in the fast growing market for Mobile CCTV Security

- Attractive business model with recurring rental revenues
- Need to minimizing damage, loss or delay in projects
- Construction Health & Safety rules
- Cost savings versus Security Officers (hourly rates)
- Scarcity of Security officers
- 3/4/5G Network ensures 24/7 coverage
- (AI) Technology resulting in reliable detection



Benefits of Mobile CCTV Security

- Protects people, sites and assets - all weather conditions
- Temporary installation to capture intruders early
- Ability to detect perimeter intrusion at night with thermal options
- Fast to deploy - and flexible once on site
- Provide a highly visible deterrent - (great for branding)
- Off Grid power options
- More cost-effective than traditional guards (60% Savings)

Typical applications for temporary CCTV Towers

- Construction and industrial site security
- Railways and roadworks
- Crowd monitoring/control & Event management
- Traffic monitoring
- Reducing cable and metal theft
- Protecting critical infrastructure
- Wind- and solar farm security
- Supporting Security Officers
- Protecting vacant properties
- Preventing and minimising fire risk
- Crime hotspots such as car parks or isolated locations

About TelescopicMast

- Netherlands based
- 25 years experience in steel products
- 100% Focus on Security Towers
- > 200 customers in 20+ countries
- Direct delivery from our warehouse United Kingdom, Germany, the Netherlands or USA



Benefits of Telescopic Mast Towers

- 'JUST' a heavy duty galvanized tower – for you to build the end solution
- High Quality – incl **ISO and CE (TÜV Rheinland)** certification
- Designed for easy installation (mast top, cable chain, room for equipment)
- Easy to transport with forklift slots and mounting points
- Can be deployed by a single person
- Very stable – incl. steel cables reducing vibration and false alarms
- Vandal resistant with two lockable top covers protecting equipment inside
- Highly visible way to promote your solution with four large panels

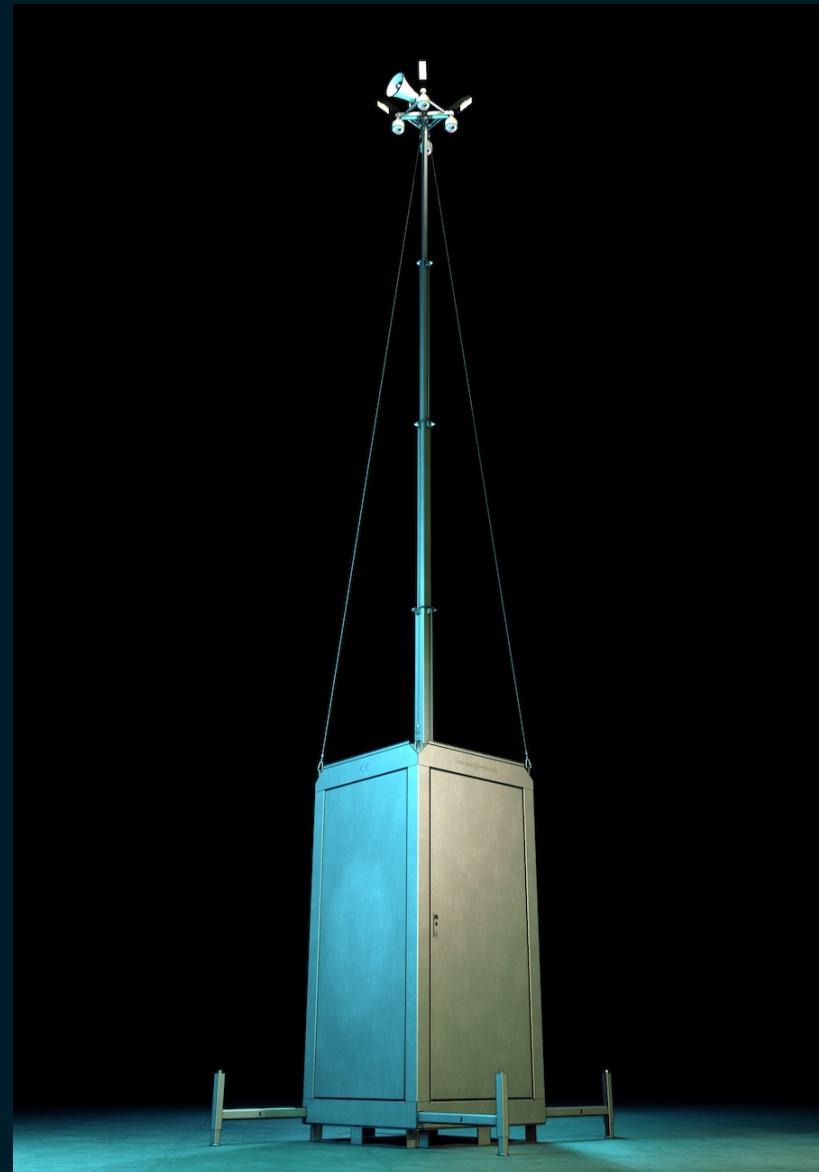
A growing family...



New: MSB XL

Extra large

- Size:
114 x 114 x 250cm
- Total height:
6 – 9 Meter



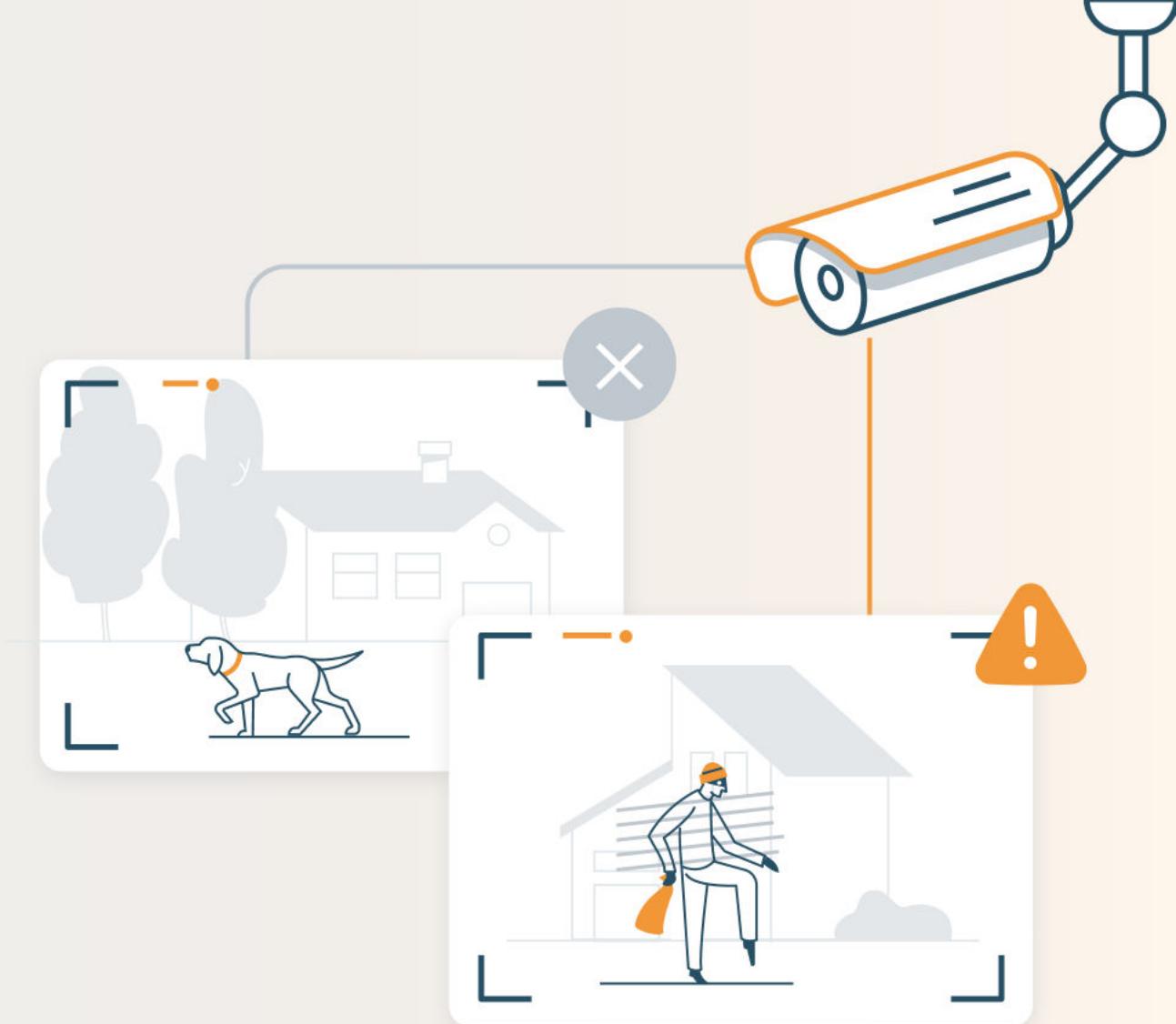
How about powder coating your fleet...

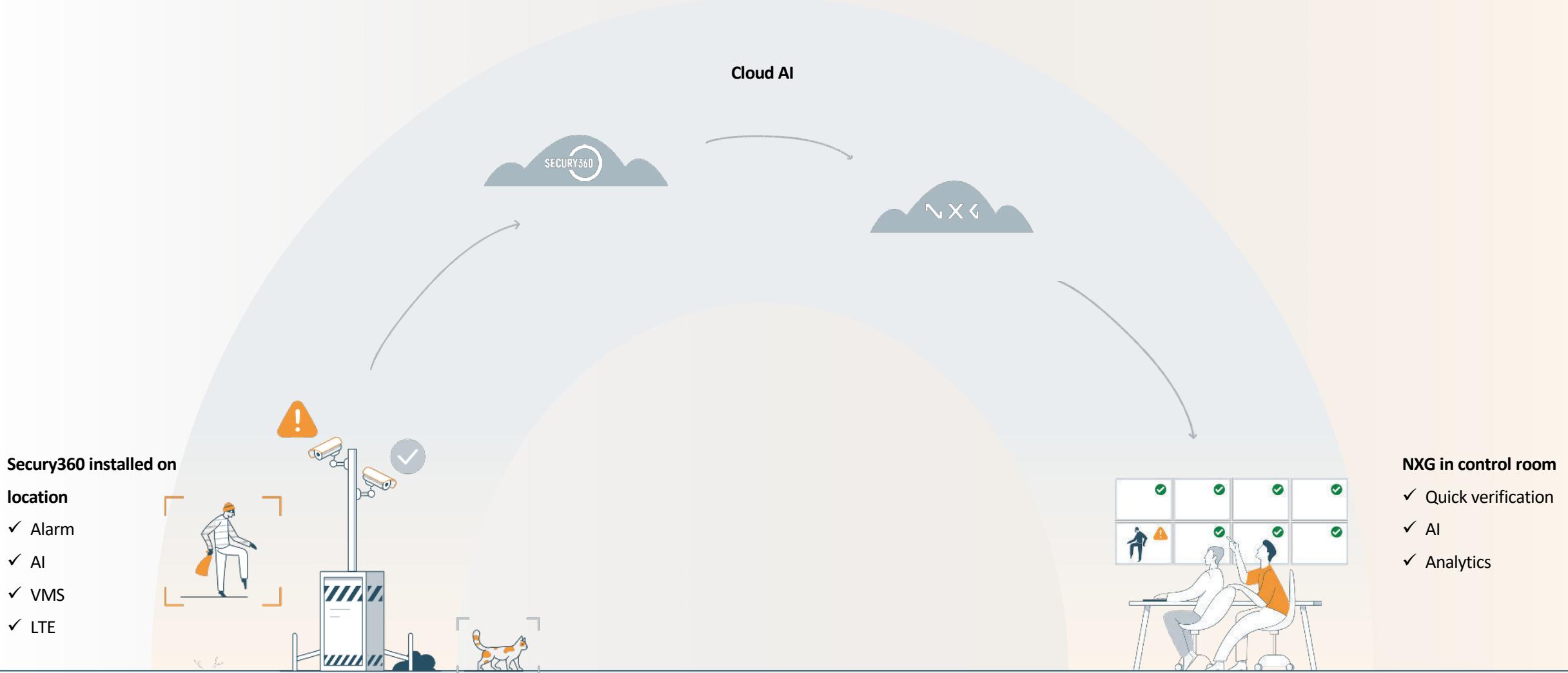


Agenda

- 10.00 Welcome and introduction
- 10.15 "How innovation drives efficient mobile security"
- 11.00 Q&A

How innovation drives efficient mobile security







We're on a mission to secure global properties from the outside, revolutionizing the way security is approached.

The problem



Existing perimeter detection solutions **lack affordability and reliability.**



Camera AI inaccuracies result in excessive false alarms.



Installers invest **excessive time** in configuring and updating security setups.



Control rooms experience **inefficiencies due to false alarms.**



“When we took over Group Jennes, the wife of the previous manager wished my wife good luck with those false alarms. We experienced it firsthand...

I used to have 2-3 false alarms every week with the traditional alarm system. It was impacting my personal life.”

Wouter Eeckelaers, CEO Group Jennes

The solution



Achieve precise detection through the synergy of **edge AI and cloud AI**



Streamlined installation and setup process thanks to the **partner portal**.



Empower users with control via a feature-rich **mobile app**

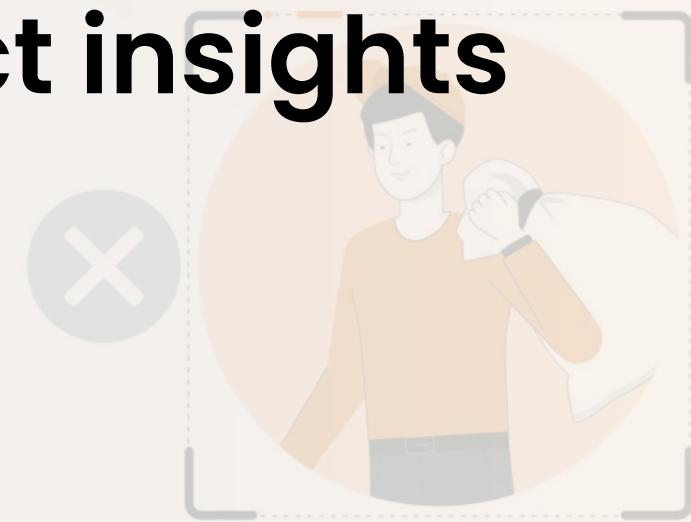
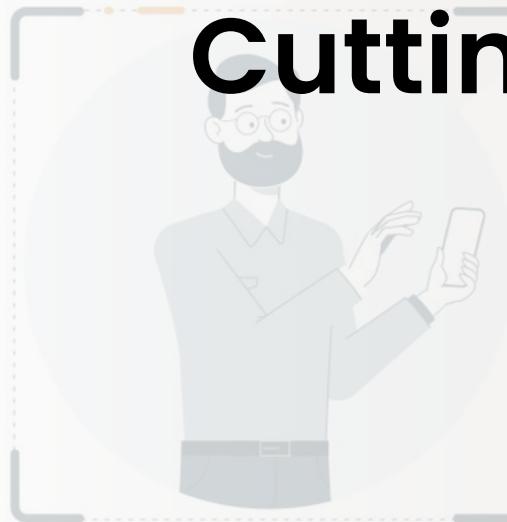


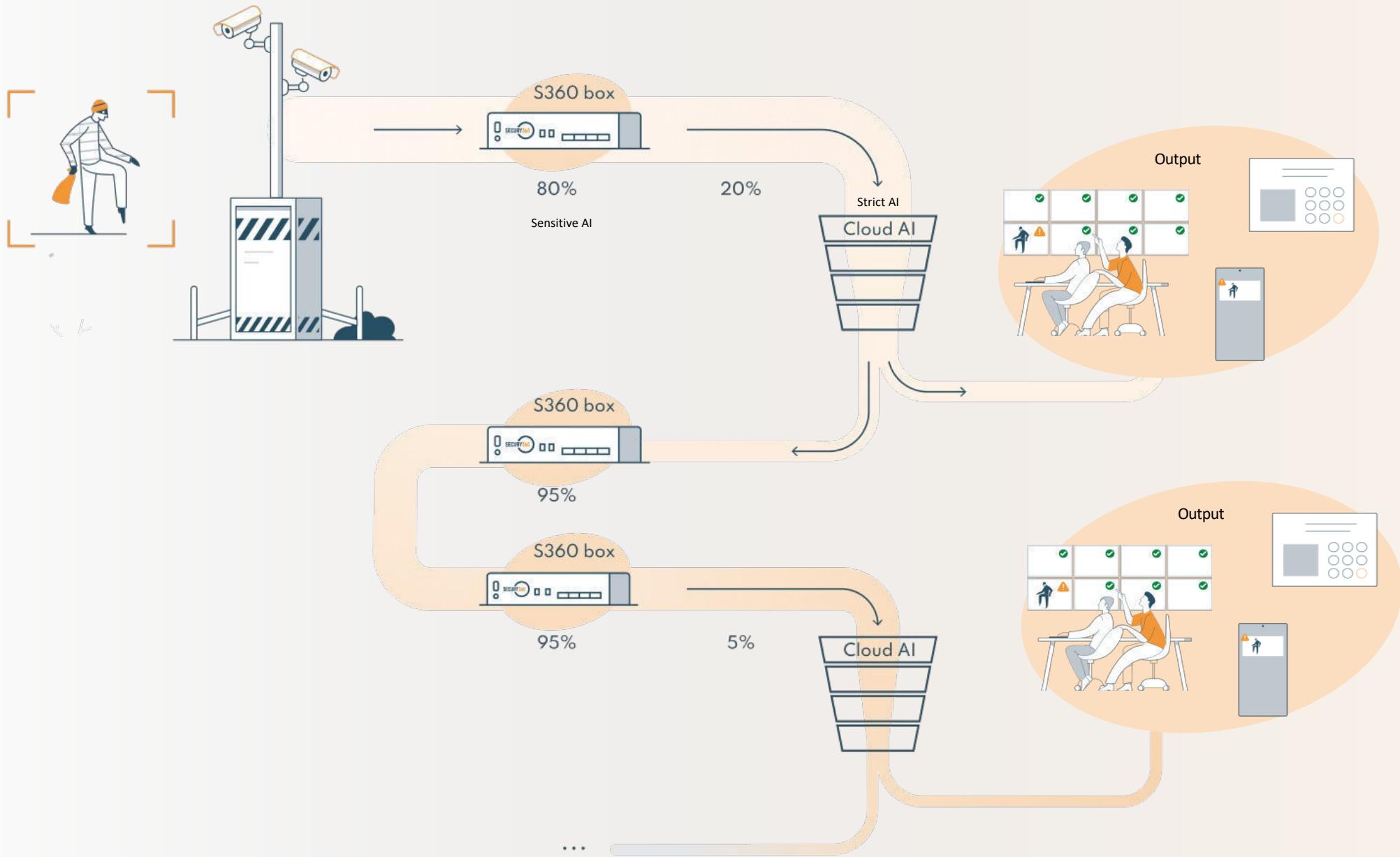
“Compared to other AI solutions, it is much easier to designate detection zones in the software. The interface with the control room also increases efficiency.”

Steven Verrept, General manager Betaguard



Cutting-edge product insights





S360 Box. Under the hood of Security360.



n^x NetworkOptix
VIDEO. POWERED.

📍 Designed and made in Belgium 

🔧 5 years warranty

📶 4G on-board

⬇️ Expanded storage capabilities with 3.5" HDD with drivebay

🌡️ Optional cooling for 3.5" HDD

📸 Future-ready camera expansion from 6 up to ...

🤝 VMS function with NX

Exploring the power of our Partner Portal

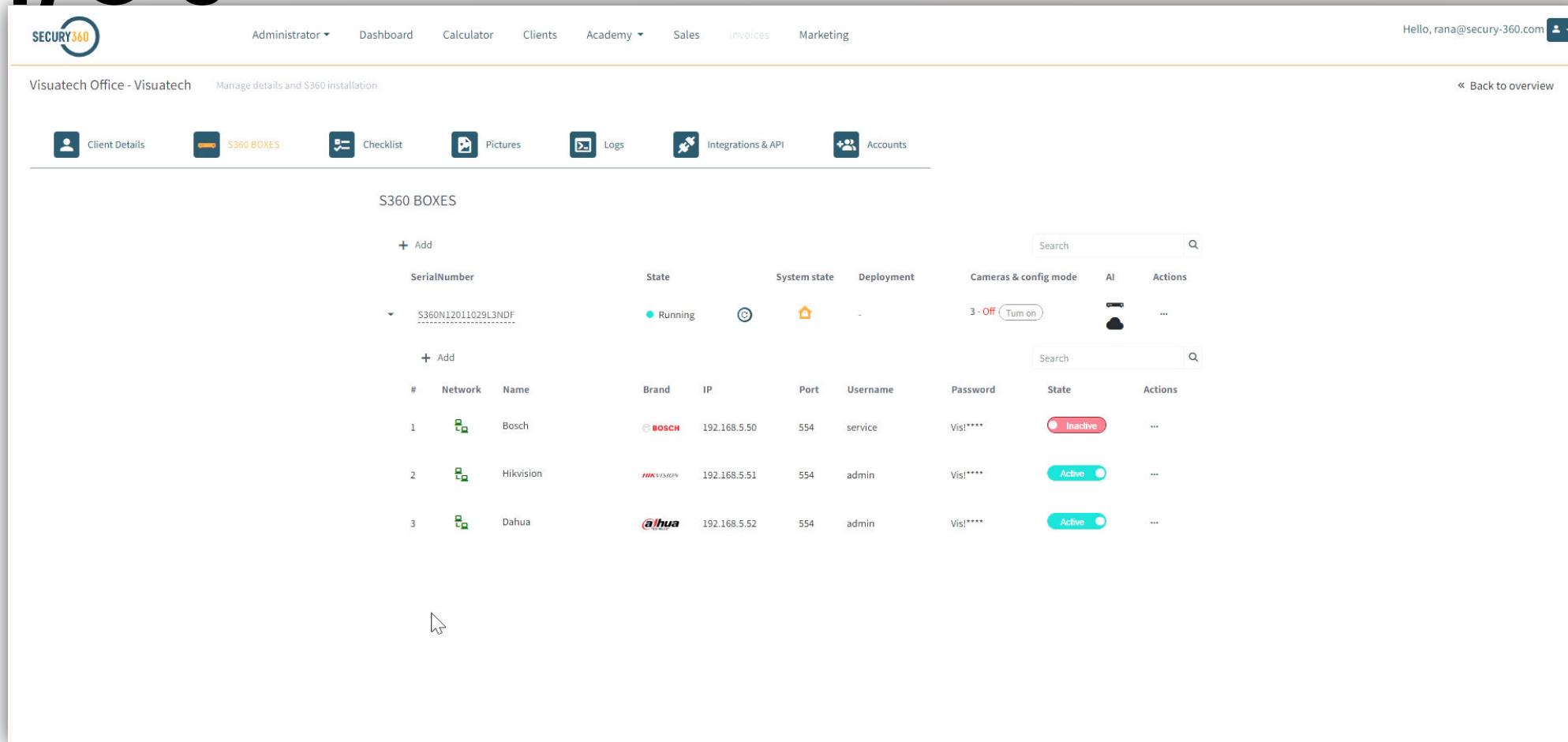
The screenshot shows the SECURITY360 Partner Portal. At the top, a navigation bar includes links for Administrator, Dashboard, Clients, Academy, Invoices, and Marketing. The main area is titled 'Clients' and shows a list of clients with columns for Name, Company, Location, Terms & Conditions, S360 BOX states, AI, # Cameras, and Actions. Below this, a 'Clients' section lists 'Dummy Test user' and 'Frederick Jacobs'. For 'Frederick Jacobs', there is a camera feed labeled 'S360N12011027XAB7X' showing a desk setup, and a camera labeled 'Camera 1: Achterkant' with a 'View livestream' button. Another section shows 'Visuatech Office' with two camera feeds: 'Camera 1: Bosch' and 'Camera 2: Hikvision', each with a 'View livestream' button. On the right, there is a calendar for July 2023 and an 'Actions' dropdown menu.

Partner portal

Centralized management of installations and customers making it easier to install and update remotely.

The screenshot shows a camera feed from a Bosch camera at 'Visuatech Office'. The feed displays a large outdoor area with several pallets and a red structure. A yellow dashed box labeled 'Zone 1' is overlaid on the feed. To the right, a 'ZONE' panel shows a list of zones and a 'PRIVACY MASK' section. A green callout box in the bottom right corner says: 'Want to add another group? Click "Add group" and start drawing the new privacy mask immediately.' At the bottom are 'Save changes' and 'Cancel' buttons.

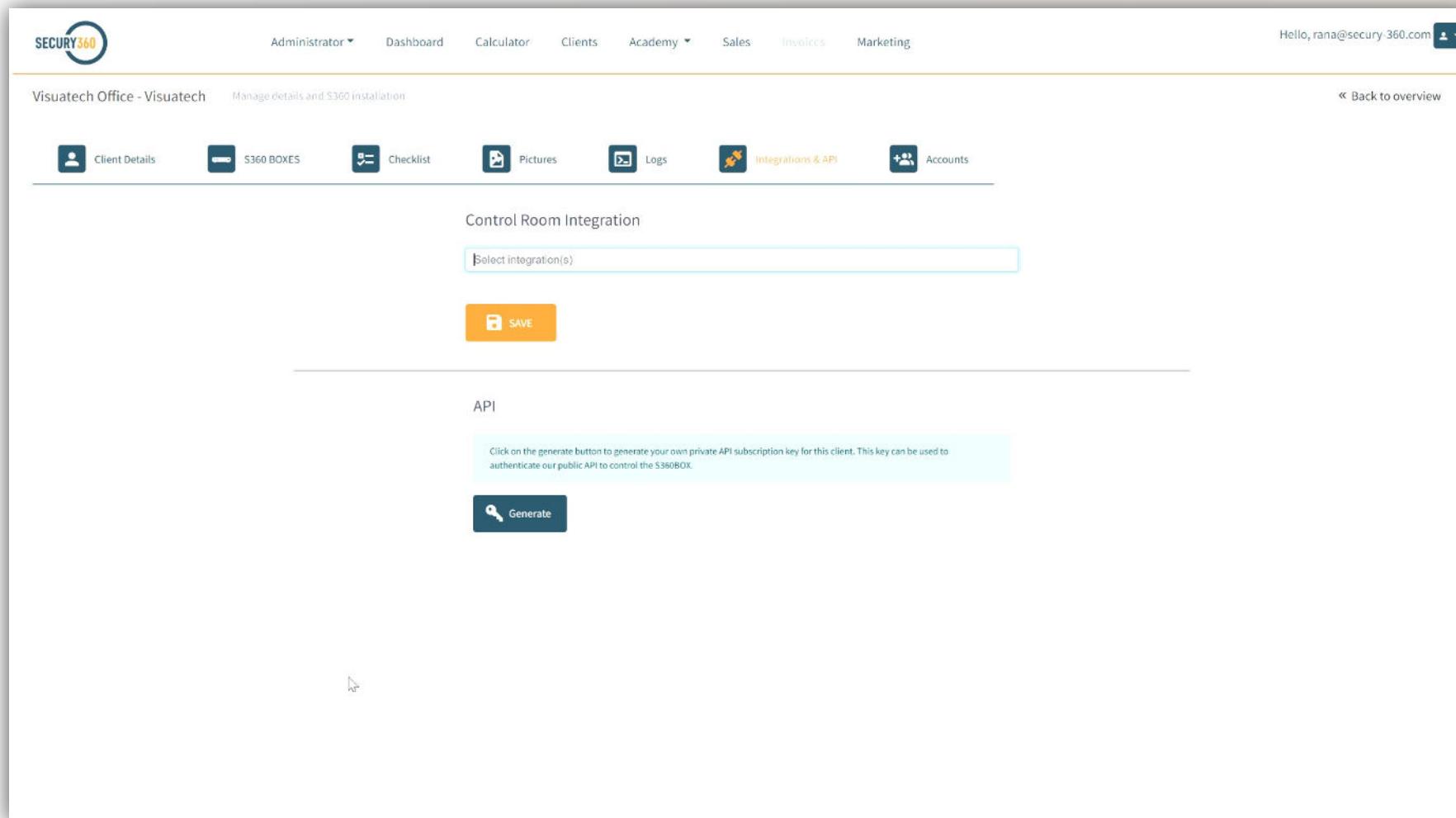
Partner Portal: Box settings and I/O's



The screenshot shows the SECURITY360 Partner Portal interface. The top navigation bar includes links for Administrator, Dashboard, Calculator, Clients, Academy, Sales, Invoices, Marketing, and a user greeting (Hello, rana@security-360.com) with a profile icon. Below the navigation is a sub-header for 'Visuatech Office - Visuatech' with a 'Manage details and S360 installation' link and a 'Back to overview' button.

The main content area is titled 'S360 BOXES'. It features a table with columns: SerialNumber, State, System state, Deployment, Cameras & config mode, AI, and Actions. A row for a box with SerialNumber 'S360N12011029L3NDF' is expanded, showing its current state as 'Running' with a 'Turn on' button. Below this is another table for individual camera settings, with columns: #, Network, Name, Brand, IP, Port, Username, Password, State, and Actions. Three cameras are listed: 1. Bosch (IP 192.168.5.50, Port 554, Username: service, Password: Vis!****, State: Inactive), 2. Hikvision (IP 192.168.5.51, Port 554, Username: admin, Password: Vis!****, State: Active), and 3. Dahua (IP 192.168.5.52, Port 554, Username: admin, Password: Vis!****, State: Active).

Partner Portal: Integrations and API



The screenshot displays the SECURITY360 Partner Portal interface. At the top, a navigation bar includes links for Administrator, Dashboard, Calculator, Clients, Academy, Sales, Invoices, Marketing, and a user greeting (Hello, rana@secury-360.com) with a dropdown menu. Below the navigation is a sub-header for "Visuatech Office - Visuatech" with a sub-link to "Manage details and S360 installation". A "Back to overview" link is also present. The main content area features a "Control Room Integration" section with a "Select integration(s)" dropdown and an orange "SAVE" button. Below this is an "API" section containing a message about generating a private API subscription key and a "Generate" button. A cursor icon is visible at the bottom left of the page.

Visuatech Office - Visuatech Manage details and S360 installation

Administrator Dashboard Calculator Clients Academy Sales Invoices Marketing

Hello, rana@secury-360.com

Visuatech Office - Visuatech

Control Room Integration

Select integration(s)

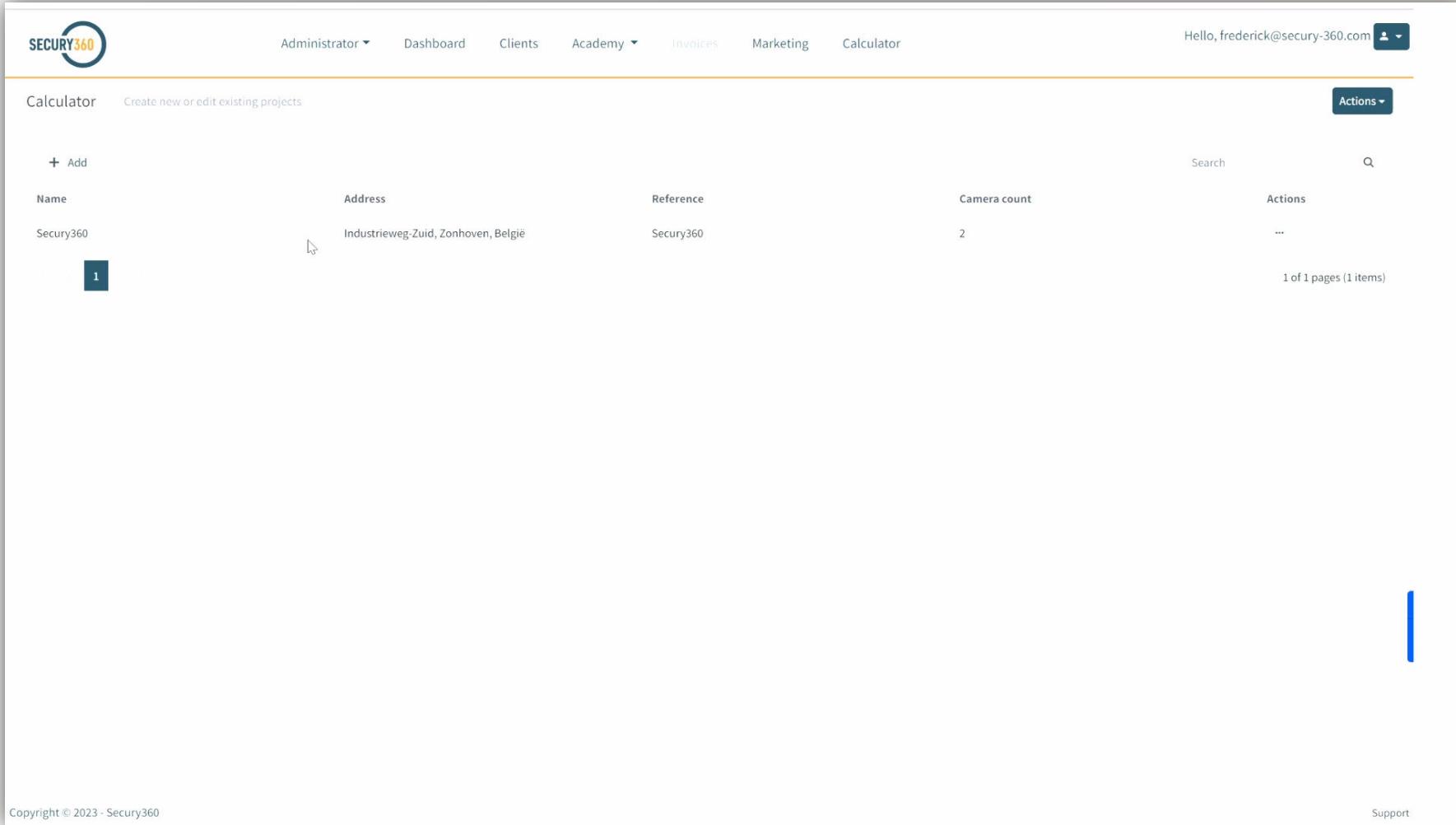
SAVE

API

Click on the generate button to generate your own private API subscription key for this client. This key can be used to authenticate our public API to control the S360BOX.

Generate

Partner Portal: Calculator



The screenshot shows the Security360 Partner Portal interface. The top navigation bar includes links for Administrator, Dashboard, Clients, Academy, Invoices, Marketing, and Calculator. The user is logged in as "Hello, frederick@security-360.com". The main content area is titled "Calculator" and shows a table with one project entry. The table columns are Name, Address, Reference, Camera count, and Actions. The single entry is "Secury360" with address "Industrieweg Zuid, Zonhoven, België", reference "Secury360", camera count "2", and an "Actions" button. A blue navigation bar at the bottom contains links for Home, Products, Services, Solutions, Resources, and Support.

Name	Address	Reference	Camera count	Actions
Secury360	Industrieweg Zuid, Zonhoven, België	Secury360	2	...

1 of 1 pages (1 items)

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Support

Security on the go with the mobile app



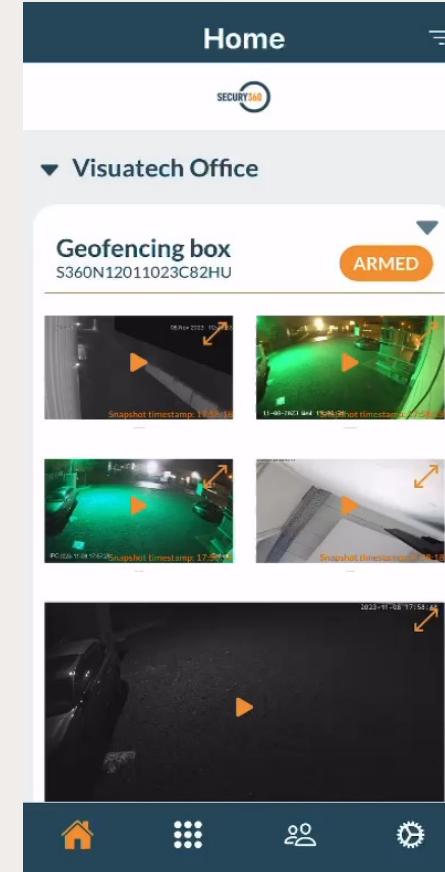
Intruder notification: Receive 10s clips when an intruder is detected with a push notification. Watch clips and live video in the app.



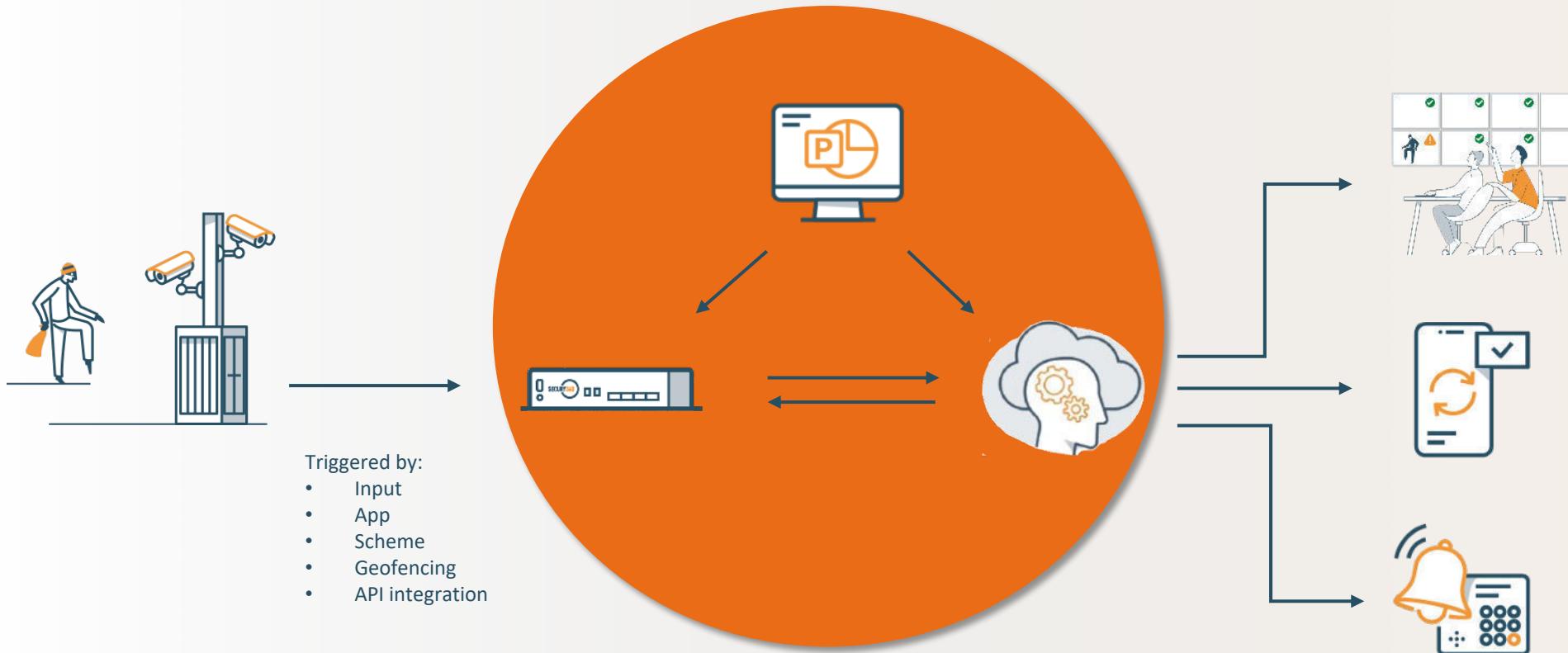
Scheduling: Change the schedule easily in the app taking away the necessity to contact the installer/control room when there is a change.



Geofencing: Automize your security system by enabling and disabling the box when entering or exiting the premises.



The inner workings of Security360



ahua
TECHNOLOGY

immix

nx NetworkOptix
VIDEO. POWERED.

SIA
SECURITY INDUSTRY ASSOCIATION

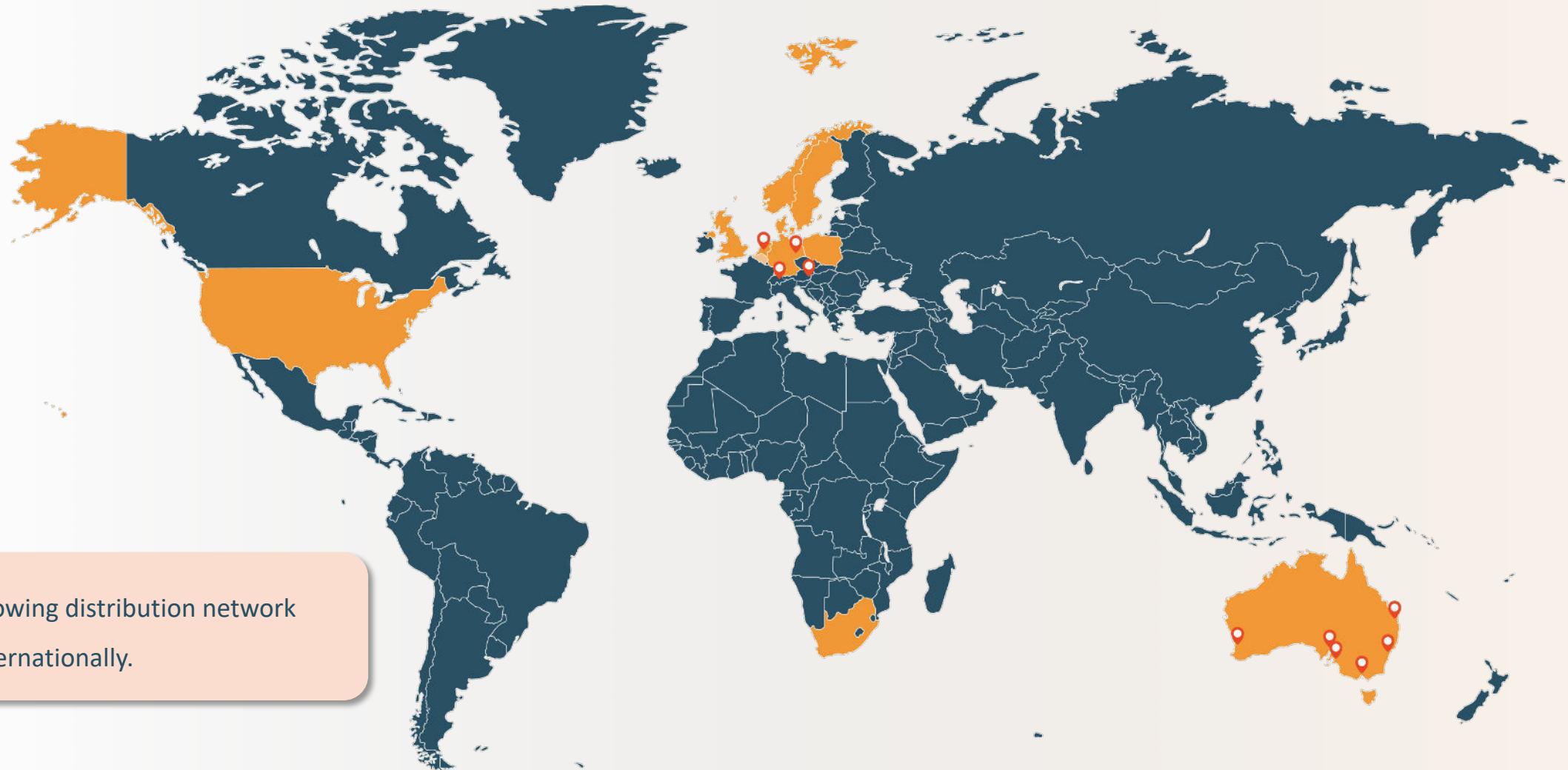
Genetec™

Selected partners



Our array of established partnerships with renowned names like Dahua, Hikvision, Axis, and Network Optix serves as a resounding validation of our stature within the security domain. These collaborations stand as a testament to our recognized worth and strategic position within the industry.

Our partner network



Growing distribution network
internationally.



Unlocking opportunities

Your journey to revenue growth and market differentiation



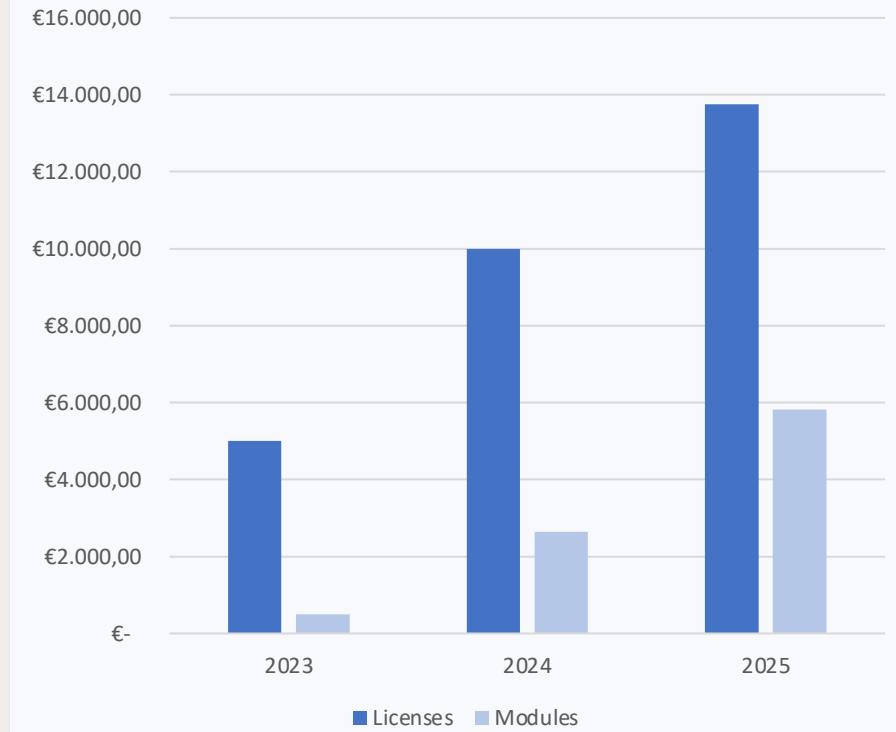
Every S360 box sold translates into recurring revenue opportunities



Secury360 sets you apart as an industry frontrunner.

Build a consistent income stream with our innovative solution.

Forecasted growth new partner



Simplified installation process

Save time and resources with every installation



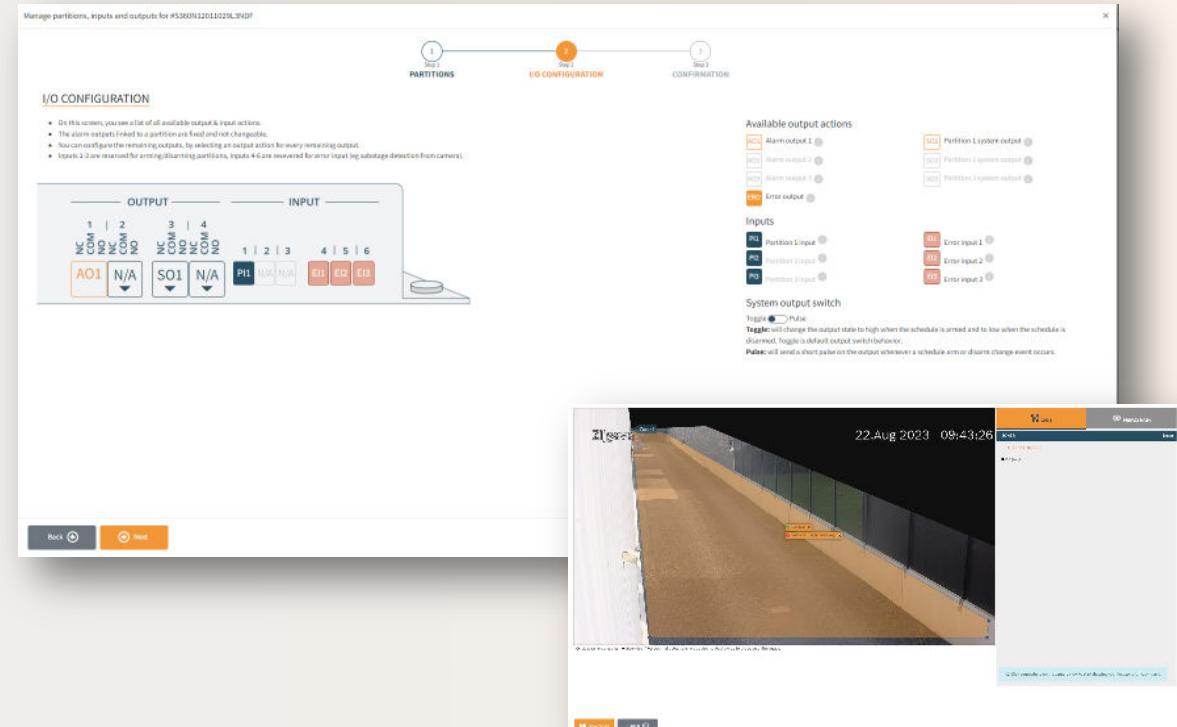
Effortless integration: Easily attach the S360 box to existing camera setups.



Quick setup: Click-and-go installation process saves time and effort.



Future-ready: Remote updates ensure your installations are always up-to-date.



Streamlined management

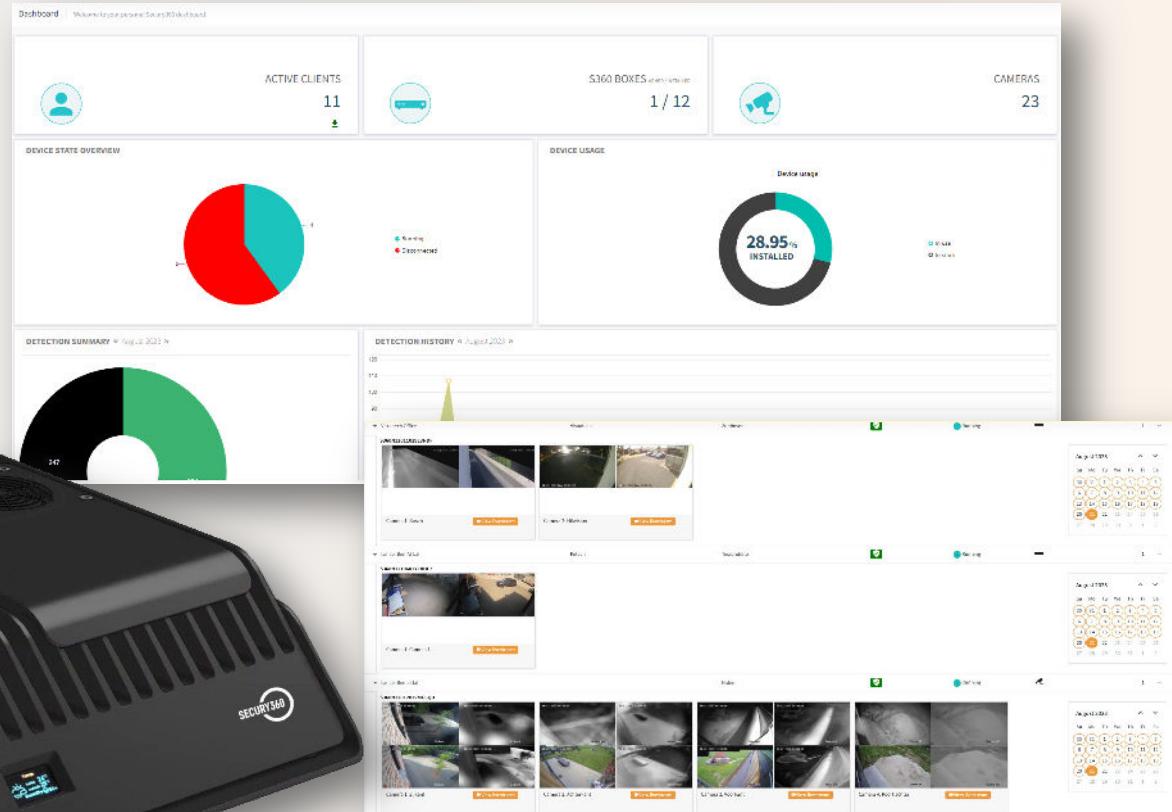
Manage your customer portfolio with ease



Partner portal access: Manage all installations from a single, user-friendly dashboard.



Client portfolio management: Effortlessly organize and oversee your client base.



Dependable perimeter detection

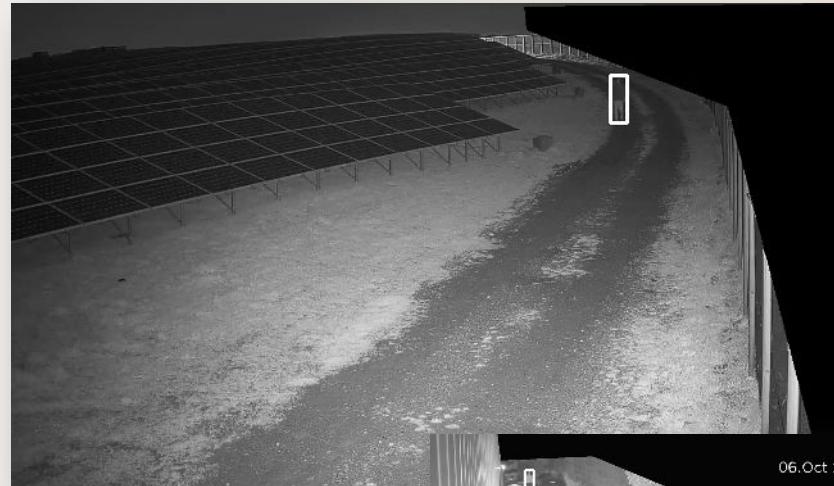
Be the installer your customers can rely on



Brand excellence: Enhance your brand reputation with a reliable solution.



Seamless functionality: Provide clients with a system that consistently delivers results.





Real-world impact

Detections on construction sites



Installer insights



“Being able to adjust the schedule, to see spotless camera images and detection clips in the app, are mentioned by our customers as the biggest advantages. Partly as a result, we also see a tripling of the number of rented masts in a short time.”

Patrick Dieleman, Business Manager



**Your journey to success starts here.
Partner with Secury360 and be at the
forefront of innovation.**

NXGEN – Who we are

- Swiss Tech Company based in ZRH.
- Founded by security and telecommunication industry veterans in 2019.
- Focused on providing a cloud based management platform **interconnecting various technologies** (security, fire, video, access, iot) under one single user interface.
- Enabling highly efficient **event and alarm management** incl. high automation level.
- AI supported features like Video-False-Alarm-Filtering.
- On demand activation of 3rd party applications via our **Marketplace** – further Security analytics, Parking Management, Retail, Production Quality monitoring, Leak detection and more.
- Sales focus on continental Europe, fast growing community of users (CMS, SI, Endusers).



Yves
NEUHAUS
CEO

Strategy,
Finance &
Partnerships



Stephane
VERMENT
CSO

Sales, Business
Development,
Partnerships &
Marketing



abacon
SICHERHEIT AG

[AF] security

AVAGROUP

EnBW

Carda

HAROUN

hesta

HUNTERS

SECONTEC

SOLID
SECURITY

SPYKE
SECURITY

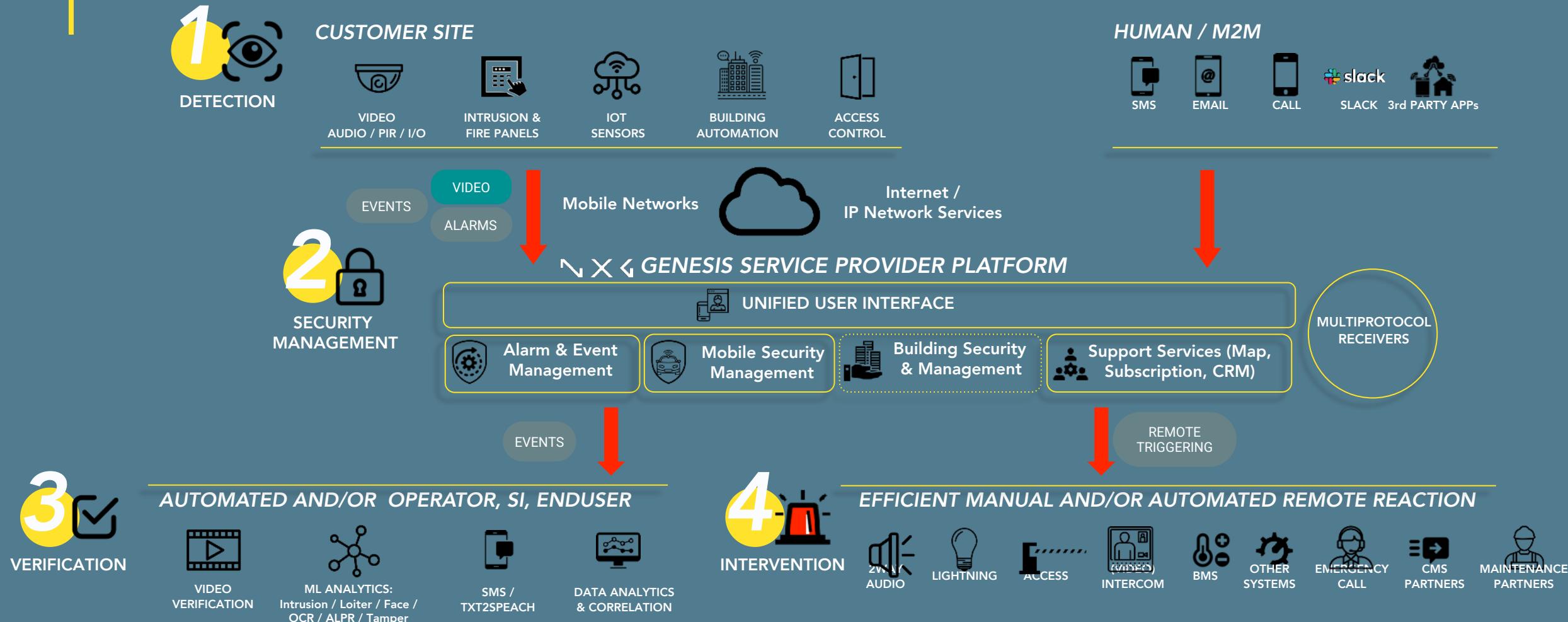
WATCHTOWER
SECURITY SOLUTIONS



TELESCOPICMAST

N X G

GENESIS – The Platform



Growing Ecosystem

Video Edge

Video VMS

	
	
	
<u>Intrusion PIRcam</u>	
 	
 	
<u>GPS Tracking</u>	
	

Radar


<u>Retail Computer Vision</u>

<u>Production Quality</u>

<u>Parking Management</u>



Leack Monitoring


<u>Temperatur Sensors</u>

<u>Car Diagnostics</u>

<u>Operational Software</u>



The screenshot shows a web browser window with three tabs: "Genesis | Device", "Partner Portal | Secury360", and "Genesis | Accounts". The main content is a device configuration page for "muster.nxgen.cloud/configuration/device/a8969608a70a45089703f0bf381099a2". The navigation bar includes a menu, a shield icon, and a user profile icon. The breadcrumb navigation shows the path: NXGEN Technology AG > Secury360 > TestSite_S360 > Secury360Receiver. The main menu tabs are "Overview" (selected), "Sensors / Actors", "Analytics", "Audit", and "Dashboard".

Device Name: Secury360Receiver

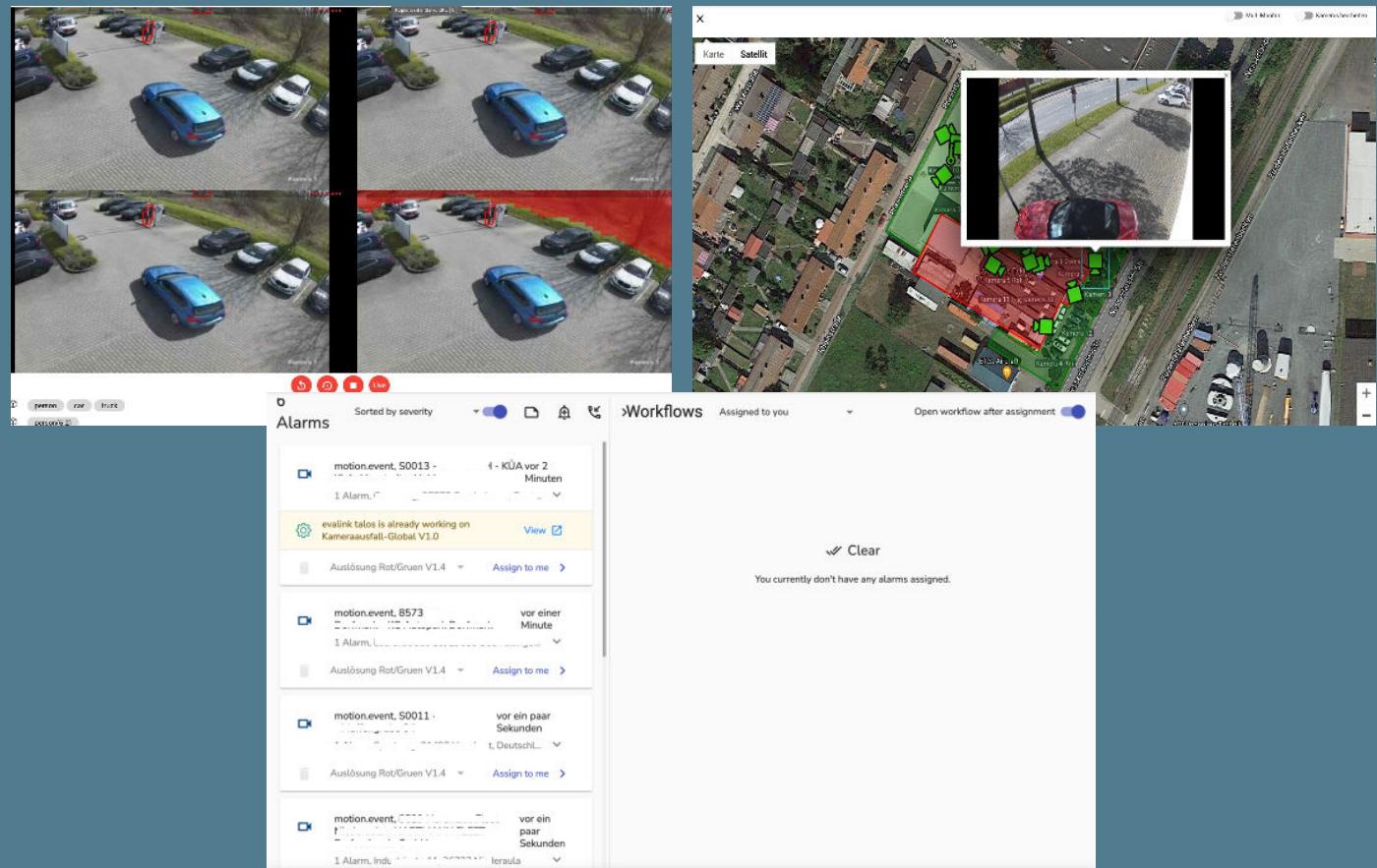
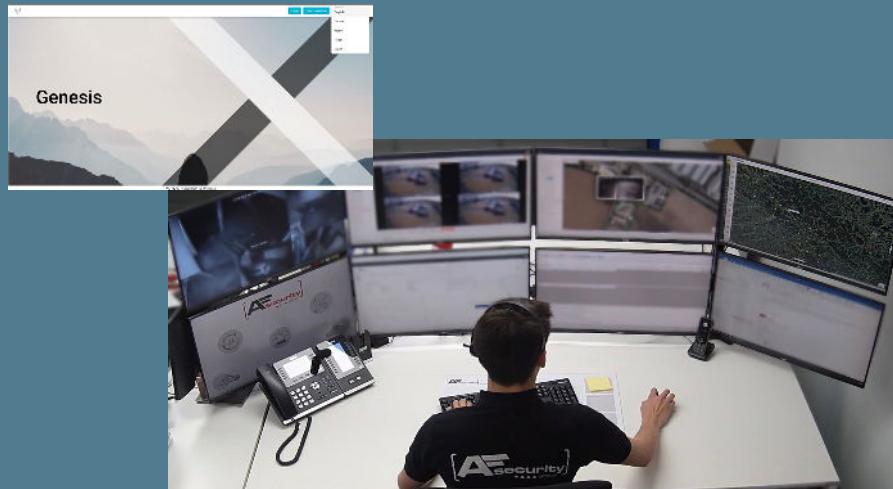
Active: **Report Events:**

Edit

Manufacturer: NXGCloudNvr	Serial No: 12345678	Active Sensors: 1
Site: TestSite_S360	Firmware Version: 1.0.0	Available Sensors: 1
Location: Not available	FW Last Updated: Not available	What3Words: Not available

NXG © 2023 NXGEN TECHNOLOGY AG

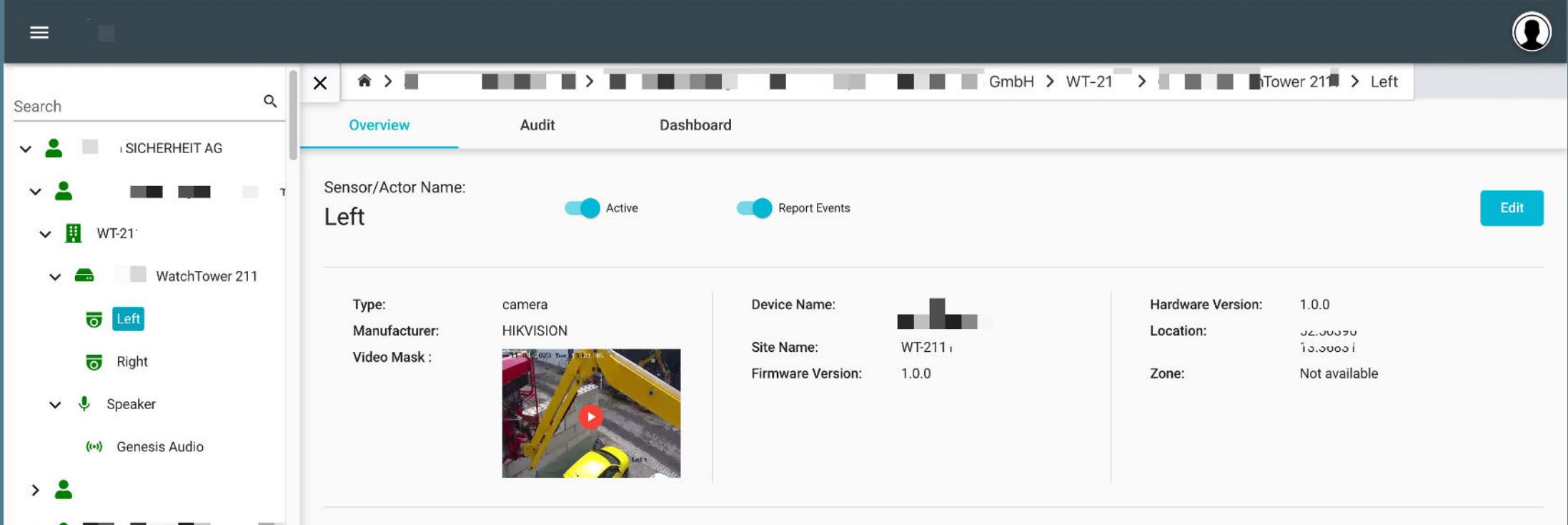
Typical Operator Setup



Three screenshots of a security monitoring software interface. The top-left screenshot shows a parking lot with a blue car, with a red box highlighting a specific area. The top-right screenshot shows a map of a residential area with a red box highlighting a specific location. The bottom screenshot shows an 'Alarms' list with five entries:

- motion.event, S0013 - 4 - KÜA vor 2 Minuten (1 Alarm, ind.)
- evalink talos is already working on Kameraausfall-Global V1.0 (View)
- Auslösung Rot/Gruen V1.4 (Assign to me)
- motion.event, B573 - vor einer Minute (1 Alarm, ind.)
- Auslösung Rot/Gruen V1.4 (Assign to me)
- motion.event, S0011 - vor ein paar Sekunden (1 Alarm, ind.)
- Auslösung Rot/Gruen V1.4 (Assign to me)
- motion.event, S0012 - vor ein paar Sekunden (1 Alarm, ind.)
- Auslösung Rot/Gruen V1.4 (Assign to me)

Few Screenshots



The screenshot shows a web-based management interface for a device named 'Left'. The interface has a dark header with a user icon and a navigation bar with 'Overview', 'Audit', and 'Dashboard' tabs. The 'Overview' tab is active. On the left, a sidebar shows a tree structure of device components: SICHERHEIT AG, WT-21, WatchTower 211, Left, Right, Speaker, and Genesis Audio. The 'Left' node is expanded, showing its type as 'camera' and manufacturer as 'HIKVISION'. A video mask thumbnail shows a yellow excavator. The main panel displays the device's name as 'WT-211', site name as 'WT-211', hardware version as '1.0.0', location as '02.00000 10.00000', and zone as 'Not available'. There are also 'Active' and 'Report Events' toggle switches and an 'Edit' button.

Sensor/Actor Name: **Left**

Type: camera

Manufacturer: HIKVISION

Video Mask :

Device Name: **WT-211**

Site Name: **WT-211**

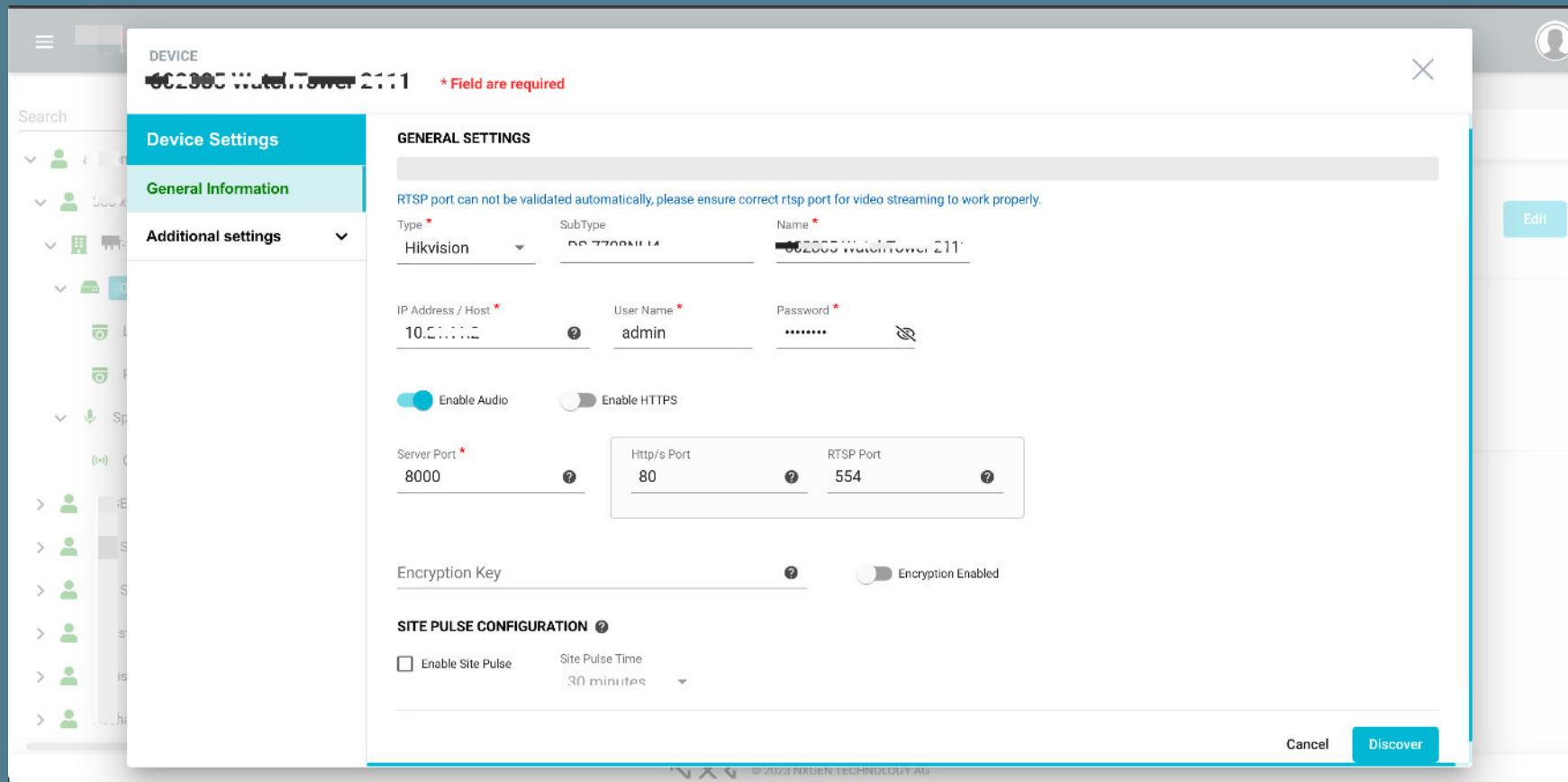
Firmware Version: 1.0.0

Hardware Version: 1.0.0

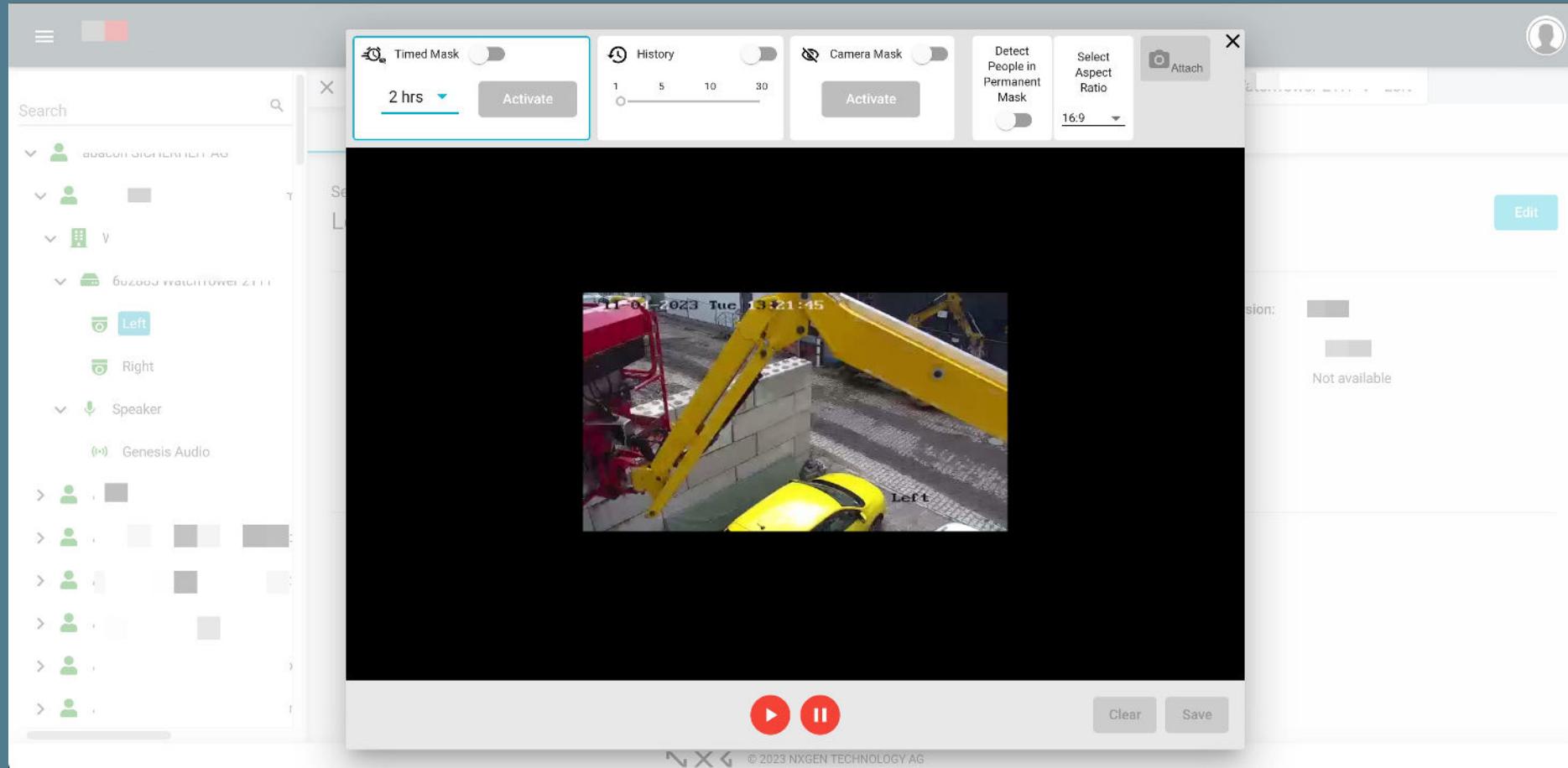
Location: 02.00000 10.00000

Zone: Not available

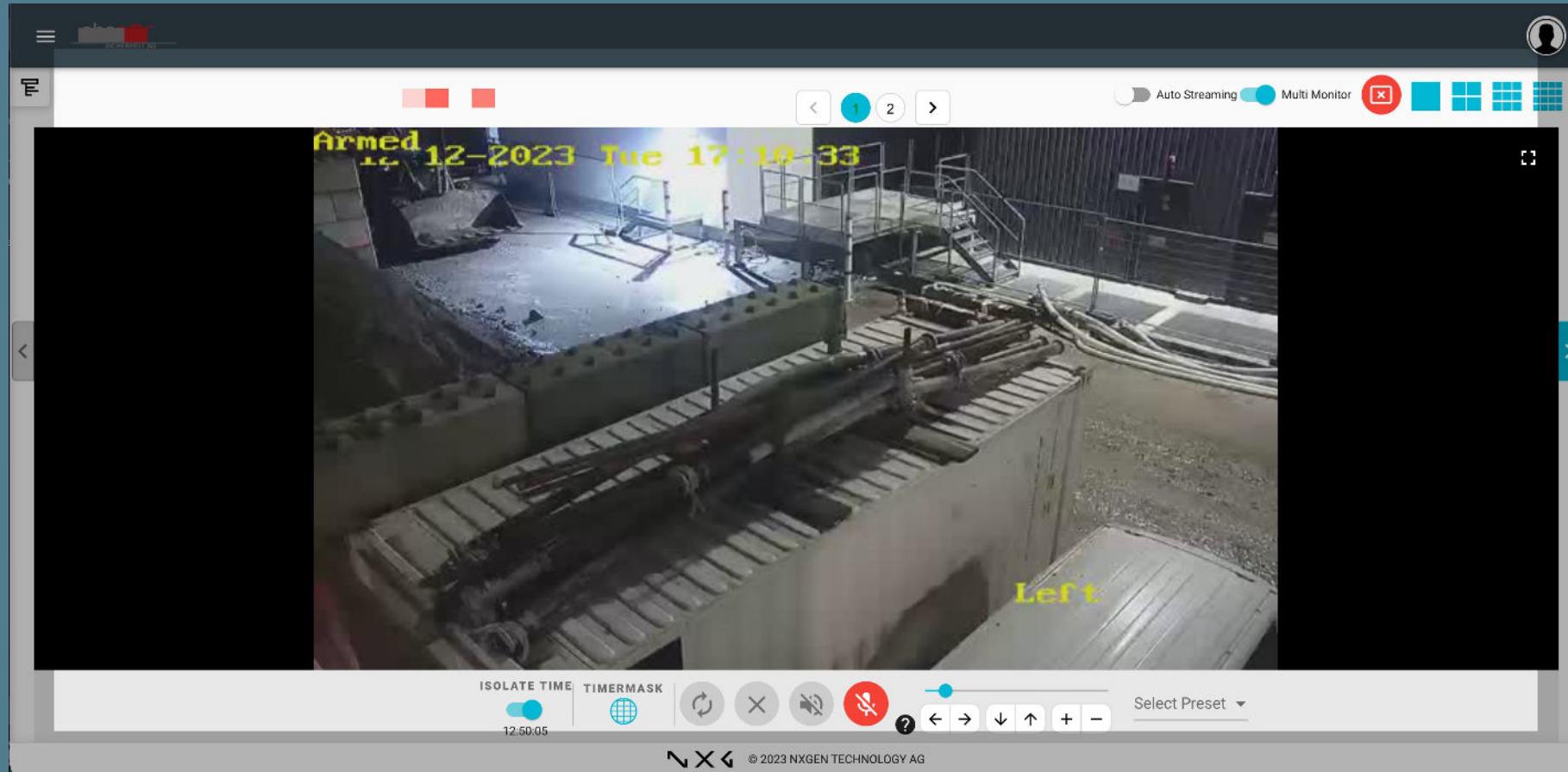
Few Screenshots



Few Screenshots



Few Screenshots



SUMMARY



- **Cloud-based Alarm- and Event-Management-Platform, fully serviced, monthly updates.**
- **Subscription-based services for smart site, people and asset security.**
- **High automation level for best operation efficiency, systems and processes connected under one intuitive single user interface, AI-supported features like Video-False Alarm Filtering.**
- **Flexible and fast integration – Cloud2Cloud or API based.**



40,-

2,-

3,-

0,75

9,-/Channel

247



EN Grade
Alarm Management

